

OBE - S/4 Digital Strategy and Roadmap



In early 2019, Echelon and SAP were brought in by OBE to put together a full digital (S/4) transformation plan by creating a business case for leadership approval. Echelon participated in plant site visits, SAP designed engineering sessions and business workshops to create a plan for this initiative. Over a period of 6 months, Echelon worked together with OBE management to take the findings from the vision stage to create a plan that will transform their business. This included detailed resource planning and defining the scope necessary for the project.

Scope

OBE has 90 locations that are both manufacturing and distribution functions with 3 lines of business: glass, metal, CR Laurence. Echelon has created a high level plan that will start with a global design phase followed by 3 series of roll outs for each line of business. In early 2020, the OBE management took the proposal jointly created with Echelon to the CRH global board getting full funding 4 year initiative. The proposed S/4 solution and services includes Project Management, Organizational Change Management, Order to Cash (OTC), Procure to Pay (P2P), Record to Report (RTR), Forecast to Produce (FTP), Operational Excellence, Extended Warehouse Management (EWM), Inventory Management (IM), Transportation Management™, Master Data Governance (MDG), SAP Configure Price Quote (CPQ), SAP Marketing Cloud / SAP Commerce Cloud / SAP Sales and Service Cloud /SAP Customer Data Cloud / SAP Integrated Business Planning (IBP) / SAP Analytics Cloud

Outcome

OBE is now ready with a detailed S/4 strategy coupled with a detailed project plan and resource schedule (both Echelon and OBE). The project will kick off in July using the roadmap and plan laid out by Echelon. This is a highly complex 53 month long project, which will completely transform OBE into a digitally enabled organization.

Why Choose Us?

Echelon is one of the three original SAP HEC Global Partners and continues to be one of less than ten global HEC-AMS partners. Our leadership has been working with the HEC organization since its inception and has jointly worked in a multitude of global SAP deployments. Echelon's cloud-first approach and extensive experience with S/4HANA allows our customers to benefit from our lean and repeatable implementation approach.

Echelon was first to the market in SAP S/4HANA with successful implementations in Heavy Equipment Manufacturing, OEM, and Wholesale Distribution. We provide:

- Greenfield implementations
- Technical upgrades (migration or Brownfield implementation) from Legacy SAP environments to S/4HANA Cloud environment
- Two-tier ERP strategies

Contact us to start your digital transformation journey. Our experts can help develop the business case and a roadmap to start your cloud journey.



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