

DS Smith - Roadmap Development, 4 months



it is a leading packaging company based in the United Kingdom. The United States has four major divisions: Flexible Packaging & Dispensing Solutions, Rigid Packaging Solution. It has also acquired Interstate Resources, a corrugated packaging company. DS Smith are a leading provider of corrugated packaging and are present in 37 countries, employing around 27,000 people.

Scope

With the expansion and existing business footprint, most of DS Smith's systems were decentralized which created significant pain points for the company. The goal was to move to a digital platform to support its existing and future business. Echelon was engaged to not only conduct a study for the S/4 roadmap but to also implement the system in 4 months. The detailed scope included setting up shared services for:

- Accounts payable
- Accounts receivable
- General ledger and reporting
- Fixed assets
- Cash management
- Credit management

Outcome

Echelon introduced an agile partner contributing towards S4HC, with an additional Echelon advantage service providing a holistic rental model for the client. We provided on-going post go-live help to roll in additional acquisitions for business units in NA that enabled further licensing growth. Echelon catered early executive alignments granting focus on the customer needs, collaborating with the partner and SAP teams. This allowed us to offer solutions to align business cases & compliment the technology with advisory services

Why Choose Us?

Echelon is one of the three original SAP HEC Global Partners and continues to be one of less than ten global HEC-AMS partners. Our leadership has been working with the HEC organization since its inception and has jointly worked in a multitude of global SAP deployments. Echelon's cloud-first approach and extensive experience with S/4HANA allows our customers to benefit from our lean and repeatable implementation approach.

Echelon was first to the market in SAP S/4HANA with successful implementations in Heavy Equipment Manufacturing, OEM, and Wholesale Distribution. We provide:

- Greenfield implementations
- Technical upgrades (migration or Brownfield implementation) from Legacy SAP environments to S/4HANA Cloud environment
- Two-tier ERP strategies

Contact us to start your digital transformation journey. Our experts can help develop the business case and a roadmap to start your cloud journey.



1952 McDowell Rd,
Naperville, IL 60563



www.echelonsg.com
sales@echelonsg.com



+1 312 254 5016