

# Oldcastle Building Envelope - Pre-Implementation Analysis



In early 2019, Echelon and SAP were brought in by OBE to put together a full transformation plan by creating a business case to sell the project in order to get funding approved. Echelon participated in plant site visits, SAP design engineering days, and ad-hoc workshops to create a plan for this initiative. Over a period of 6 months, Echelon worked together with OBE management to take the findings from the visits and workshops to create a plan that will transform their business..

## Scope

- Project Management
- Organizational Change Management
- Record to Report (RTR)
- Forecast to Produce (FTP)
- Operational Excellence
- Inventory Management (IM)
- Transportation Management™
- Master Data Governance (MDG)
- SAP Configure Price Quote (CPQ)
- Extended Warehouse Management (EWM)
- SAP Marketing Cloud
- SAP Integrated Business Planning (IBP)
- SAP Sales and Service Cloud
- SAP Customer Data Cloud
- SAP Commerce Cloud
- SAP Analytics Cloud
- Technical
- Order to Cash (OTC)
- Procure to Pay (P2P)

## Outcome

OBE has kicked off the project with a detailed 53-month plan including a comprehensive understanding of license costs, timeline, resource requirements (both internal and external), and the supporting business case backing their SAP transformation.

## Why Choose Us?

Echelon is one of the three original SAP HEC Global Partners and continues to be one of less than ten global HEC-AMS partners. Our leadership has been working with the HEC organization since its inception and has jointly worked in a multitude of global SAP deployments. Echelon's cloud-first approach and extensive experience with S/4HANA allows our customers to benefit from our lean and repeatable implementation approach.

Echelon was first to the market in SAP S/4HANA with successful implementations in Heavy Equipment Manufacturing, OEM, and Wholesale Distribution. We provide:

- Greenfield implementations
- Technical upgrades (migration or Brownfield implementation) from Legacy SAP environments to S/4HANA Cloud environment
- Two-tier ERP strategies

Contact us to start your digital transformation journey. Our experts can help develop the business case and a roadmap to start your cloud journey.



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